Insert the value 30

Starting at the root node,

Step 1

30>12, so go RIGHT

A right child node exists

So step again

Step 2

30<68 , so go LEFT

There is no left node,

So create a leaf node with value 30

Insert the value 71

Starting at the root node,

Step 1

71>12, so go RIGHT

A right child node exists

So step again

Step 2

71>68, so go RIGHT

A right child node exists

So step again

Step 3

71>75, so go LEFT

There is no left node,

So create a leaf node with value 71